**KDF: Explanation for the difference of over 10% in the financial statement of the first 6 months of 2020 year on year**

On 14 Aug 2020, Kido Frozen Foods Joint Stock Company explained the difference of over 10% in the financial statement of the first 6 months of 2020 year on year as follows:

Regarding the difference in profit in the 6 months of 2020 compared to the 6 months of 2019, we would like to explain as follows:

Unit: VND million

|  |  |  |  |
| --- | --- | --- | --- |
| Indicator | The first 6 months of 2020 | The first 6 months of 2019 | % Change |
| Net revenue | 674,161 | 766,419 | -12% |
| Profit before tax | 144,253 | 118,585 | 22% |
| After-tax profit | 114,091 | 92,500 | 23% |
| Margin of profit before tax | 21% | 15% |  |
| Margin of after-tax profit | 17% | 12% |  |

Covid-19 epidemic continued affecting the Company's business situation, in response to the impact of the epidemic, the Company continued to make changes in sale by shifting its distribution system to bring products closer to consumers. Thanks to that, sales only decreased by 12% year on year

The Company continued to focus on selling high profit margin products and cutting low profit margin products while streamlining selling and administrative expenses, which made profit before and after tax increase by 22% and 23% respectively compared to the same period last year